

Scale Manager

Deliver in-depth, tailored support to Social Entrepreneurs Ireland's highest performing social entrepreneurs.

Our Vision: An Ireland where every social problem gets solved quickly and effectively.

Our Mission: Support high potential social entrepreneurs to tackle Ireland's social problems.

Background to the Role:

At Social Entrepreneurs Ireland we believe that Ireland's social problems are not being solved quickly enough. We need to develop new ideas to tackle our biggest challenges. To achieve this, we support social entrepreneurs from start-up to scale-up. We provide them with mentoring, funding and access to a network of support to help them to significantly increase their impact in Ireland.

We do this across three key pillars:

SPARK: Develop a pipeline of high potential social entrepreneurs with ideas for social change, through *The Academy for Social Entrepreneurs*.

SEED: Support early-stage social entrepreneurs to build growth strategies to become highly impactful, effective, and sustainable organisations, through *The Awards Programme*.

SCALE: Invest in and support the best social entrepreneurs to scale their impact through *Impact Partnerships*.

Over the last 13 years we have invested nearly €7 million in 211 social entrepreneurs. Their projects have gone on to impact the lives of 1.7 million people across Ireland.

The organisation has undergone significant growth in the past 13 years and has delivered a range of support programmes to many different social entrepreneurs. We are always striving to improve our programmes of support to ensure we can have maximum impact. They have included different ranges of funding and different forms of support from bespoke to collective work.

We are now looking to strengthen our existing support programmes and increase them in the years to come, so that we can deepen our impact as an organisation.

Purpose of the Role:

The primary purpose of this role is the management of the Impact Partnership Programme, where you will deliver in-depth, tailored support to the highest performing social entrepreneurs who come through Social Entrepreneurs Ireland's support programmes, with the ultimate goal of enabling them to scale their impact and therefore make a transformative and sustainable impact on society.

This position will involve playing a key role in selecting the social entrepreneurs to participate in programmes, support the design of the Impact Partnership programme, provide in-depth, focussed

support to social entrepreneurs that we believe have the potential to change Ireland, and support the development of the programme.

Ultimately, this role is about providing support to social entrepreneurs to change Ireland and it offers a great opportunity to join a visionary, impact driven and entrepreneurial organisation.

Key elements of Role:

- **Social Entrepreneur Support:** Provide bespoke support to social entrepreneurs who are seeking to scale their impact, involving needs analysis and capacity assessment, the provision of support and direct mentorship, training co-ordination, and facilitation of connection to potential additional supports.
- **Programme Delivery:** Implement, evaluate and continuously develop the Impact Partnership programme, in consultation with relevant team members.
- **Evaluation:** Evaluate social entrepreneurs who have already successfully completed a support programme with Social Entrepreneurs Ireland, identifying the highest performing amongst them who could be considered for an Impact Partnership.
- **Selection:** Be a key decision maker in identifying the social entrepreneurs we support through our Academy and Awards Programme.
- **Relationship Development:** Develop strong relationships with existing SEI awardees and consultants to retain and grow our knowledge base.

All of the above elements relate to driving one thing: high quality and impactful support for the best social entrepreneurs.

Candidate Profile:

- Experience consulting, coaching or mentoring social change actors and/or businesses
- Knowledge of the (social) entrepreneur journey, with expertise in their needs, key obstacles, and success factors
- Excellent ability to form strong and manage diverse relationships
- Excellent communication, facilitation and interpersonal skills
- A high degree of enthusiasm, reliability, and adaptability
- Team player who collaborates and shares ideas
- Comfortable dealing with diverse challenges and gaining expertise across multiple or unfamiliar sectors
- Self-starter, taking full ownership and responsibility for work
- Experienced project manager with a track record in developing and managing multiple projects simultaneously, prioritising effectively for timely delivery

Are you the right person for the role?

- Do you have a deeply held passion for Ireland, and a strong desire to see positive change come about more rapidly in society? Are you inspired and energised by the work of social entrepreneurs?
- Do you enjoy working in a fast-paced environment in collaboration with a team?
- Are you fun to work with and do you act with authenticity and integrity in everything you do?

Location: 11-12 Warrington Place, Dublin 2 (with some travel required)
Reporting to: Director of Impact
Start date: July 2018 (flexible for the right candidate)
Salary: €46,000 - €50,000, commensurate with experience
Position: Ideally a full time, permanent position, with potential for flexible hours dependent on candidate

How to apply

If you are interested in applying, please send your CV and a link to your LinkedIn Profile along with a cover letter detailing why you believe you are the right person for this role. Please also include when you would be available to start the role. All applications should be made to jointheteam@socialentrepreneurs.ie by Monday, 11th June, 2018.

Social Entrepreneurs Ireland is an equal opportunities employer.